

Massachusetts Division of Insurance
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans
as of March 31, 2017¹

Closed Network

COMPARISON OF 1ST QUARTER MEMBERSHIP TO THOSE OF PRIOR THREE QUARTERS	2nd Quarter 2016 Members at End of Quarter	3rd Quarter 2016 Members at End of Quarter	4rd Quarter 2016 Members at End of Quarter	1st Quarter 2017 ² Members at End of Quarter	Member ² Change 4th Qtr. 16 to 1st Qtr. 17	Percent ² Change 4th Qtr. 16 to 1st Qtr. 17	1st Quarter 2017 Share of Massachusetts Closed Network Market
Aetna Health Inc. ³	2,783	2,958	3,052	2,493	(559)	-18.3%	0.1%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	445,198	437,560	438,627	437,909	(718)	-0.2%	20.0%
Boston Medical Center Health Plan, Inc.	225,332	224,558	212,097	242,910	30,813	14.5%	11.1%
CeltiCare Health Plan of Massachusetts, Inc.	37,113	35,601	38,773	32,709	(6,064)	-15.6%	1.5%
ConnectiCare of Massachusetts, Inc.	725	617	554	531	(23)	-4.2%	0.0%
Fallon Community Health Plan, Inc.	128,018	128,794	133,754	110,579	(23,175)	-17.3%	5.1%
Harvard Pilgrim Health Care, Inc.	202,235	198,453	187,427	174,199	(13,228)	-7.1%	8.0%
Health New England, Inc.	158,518	158,550	157,169	147,592	(9,577)	-6.1%	6.8%
Minuteman Health, Inc. ⁴	6,402	6,252	6,079	8,122	2,043	33.6%	0.4%
Neighborhood Health Plan, Inc.	447,646	454,368	435,478	394,285	(41,193)	-9.5%	18.0%
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	312,129	327,787	332,051	359,491	27,440	8.3%	16.5%
Tufts Associated HMO, Inc. ⁵	278,361	281,700	281,037	274,142	(6,895)	-2.5%	12.5%
Totals	2,244,460	2,257,198	2,226,098	2,184,962	(41,136)	-1.8%	100.0%

PPO

COMPARISON OF 1ST QUARTER MEMBERSHIP TO THOSE OF PRIOR THREE QUARTERS	2nd Quarter 2016 Members at End of Quarter	3rd Quarter 2016 Members at End of Quarter	4rd Quarter 2016 Members at End of Quarter	1st Quarter 2017 ² Members at End of Quarter	Member ² Change 4th Qtr. 16 to 1st Qtr. 17	Percent ² Change 4th Qtr. 16 to 1st Qtr. 17	1st Quarter 2017 Share of Massachusetts PPO Market
Aetna Health Inc. ³	35	36	4	56	52	1300.0%	0.0%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	167,123	166,810	171,647	172,044	397	0.2%	87.3%
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0.0%	0.0%
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0.0%	0.0%
ConnectiCare of Massachusetts, Inc.	93	87	83	57	(26)	-31.3%	0.0%
Fallon Community Health Plan, Inc.	11	11	10	0	(10)	-100.0%	0.0%
Harvard Pilgrim Health Care, Inc.	26,204	25,629	24,660	20,780	(3,880)	-15.7%	10.5%
Health New England, Inc.	2,685	2,487	2,587	2,637	50	1.9%	1.3%
Minuteman Health, Inc. ⁴	600	596	599	309	(290)	-48.4%	0.2%
Neighborhood Health Plan, Inc.	245	279	333	319	(14)	-4.2%	0.2%
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	0	0	0	0	0	0.0%	0.0%
Tufts Associated HMO, Inc. ⁵	1,292	1,077	991	912	(79)	-8.0%	0.5%
Totals	198,288	197,012	200,914	197,114	(3,800)	-1.9%	100.0%

¹ Information reported by HMOs as of the end of the first quarter of 2017 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

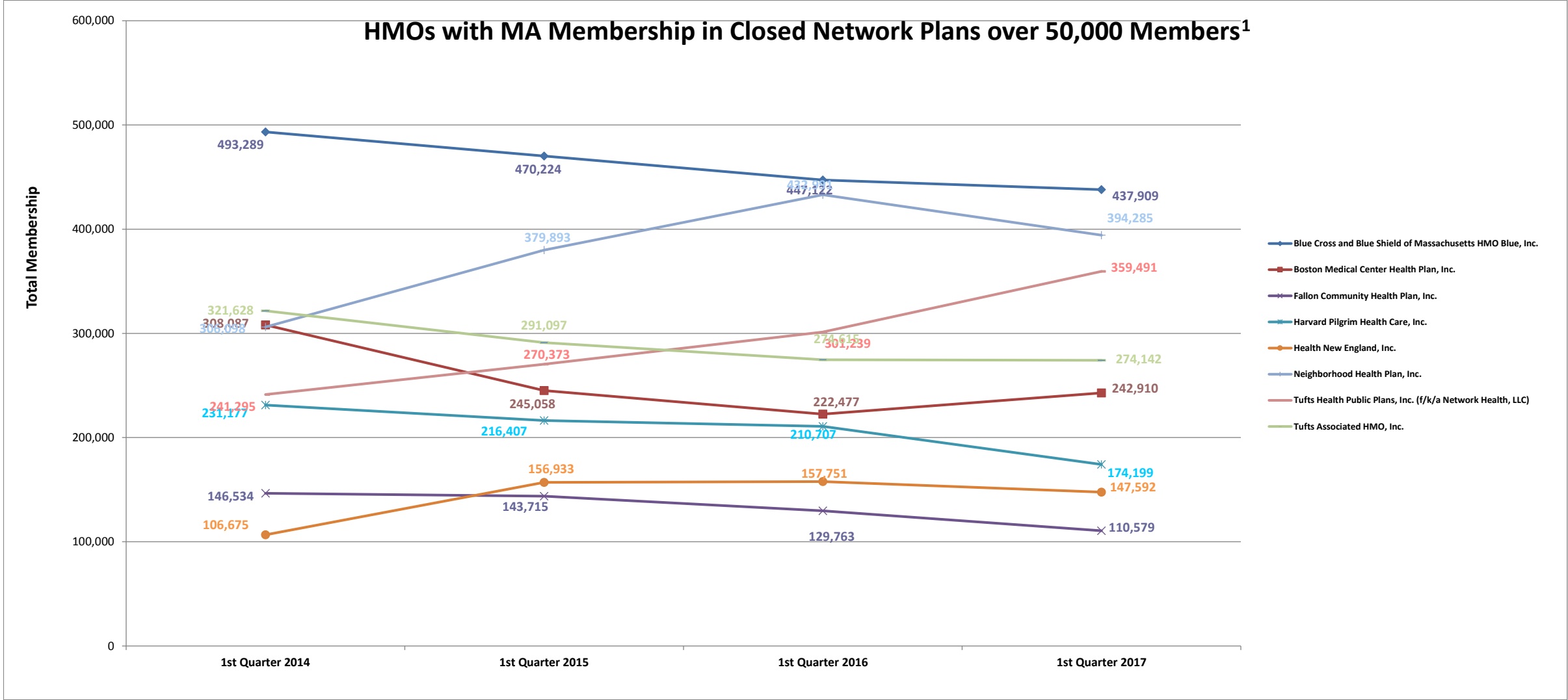
² Starting with the first quarter of 2017, carriers are no longer submitting data for this report directly to the Division. Instead, the first quarter 2017 data shown in this report was produced by the Center for Health Information and Analysis using data submissions by the HMOs to the All-Payer Claims Database. As a result, comparing membership from the fourth quarter of 2016 to the first quarter of 2017 may not be appropriate, as the data is taken from separate sources.

³ Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of April 1, 2011.

⁴ Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

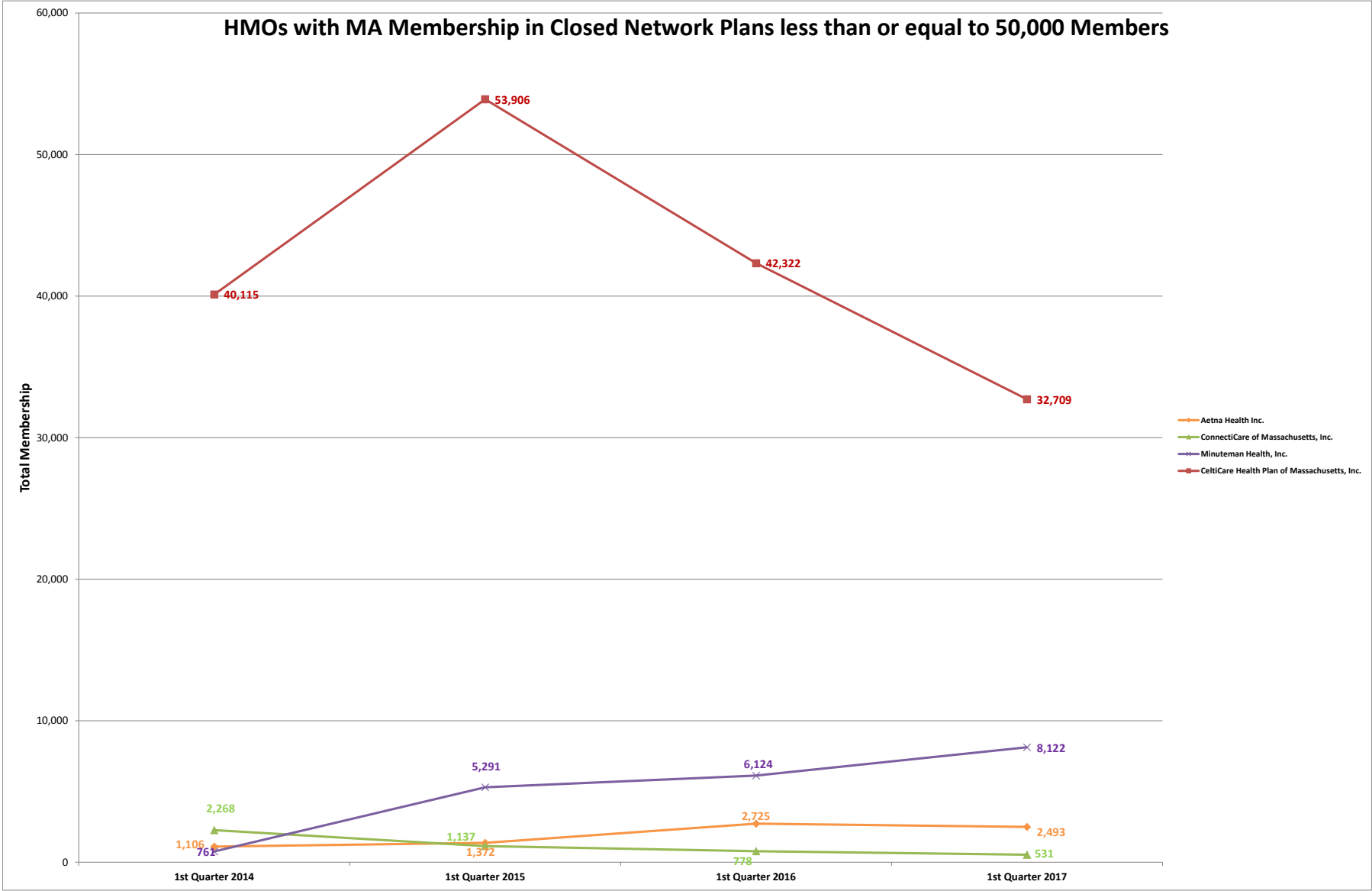
⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

COMPARISON OF 1ST QUARTER MEMBERSHIP TO LAST THREE 1ST QUARTERS



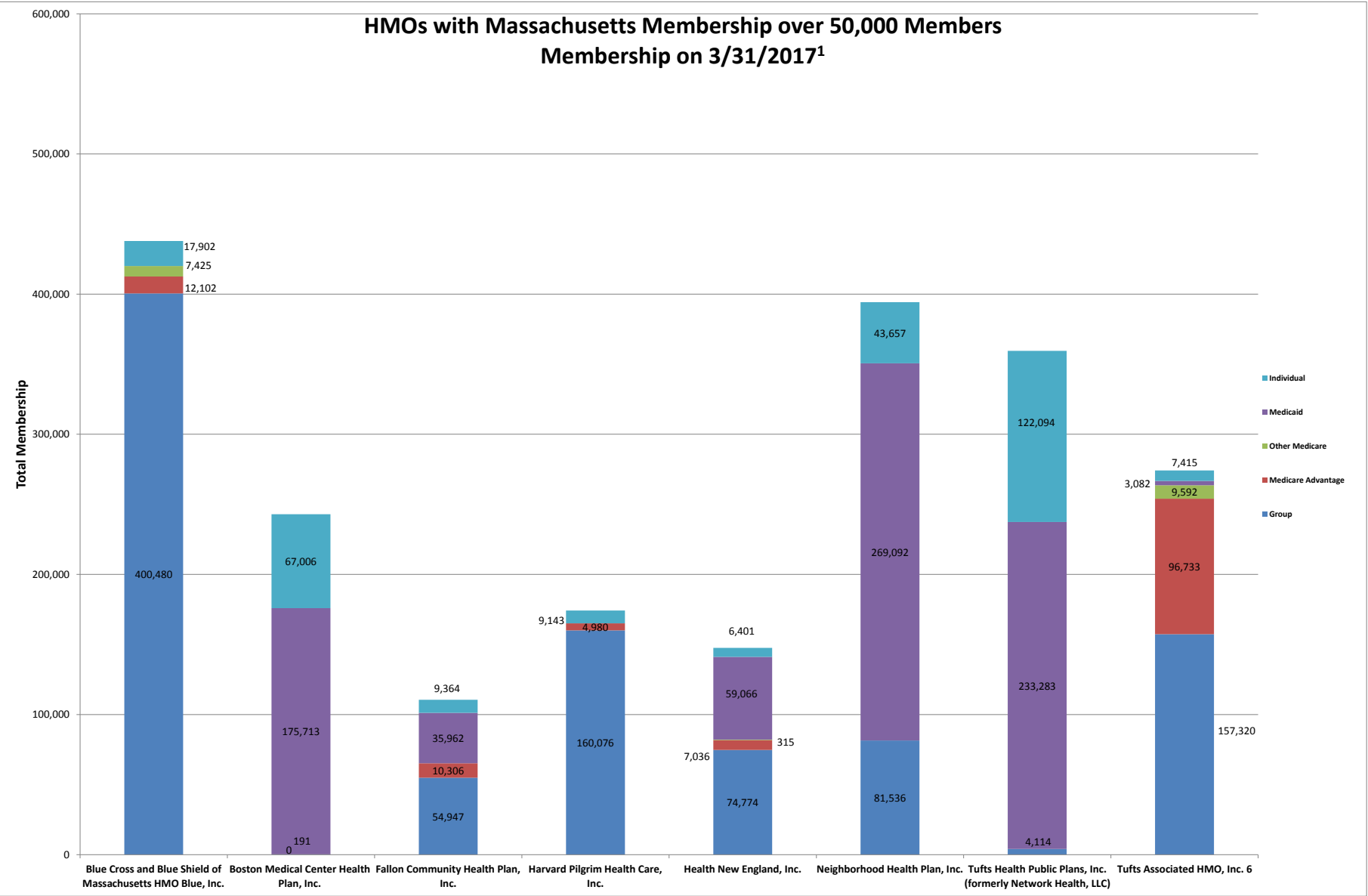
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COMPARISON OF 1ST QUARTER MEMBERSHIP TO LAST THREE 1ST QUARTERS^{1,2}

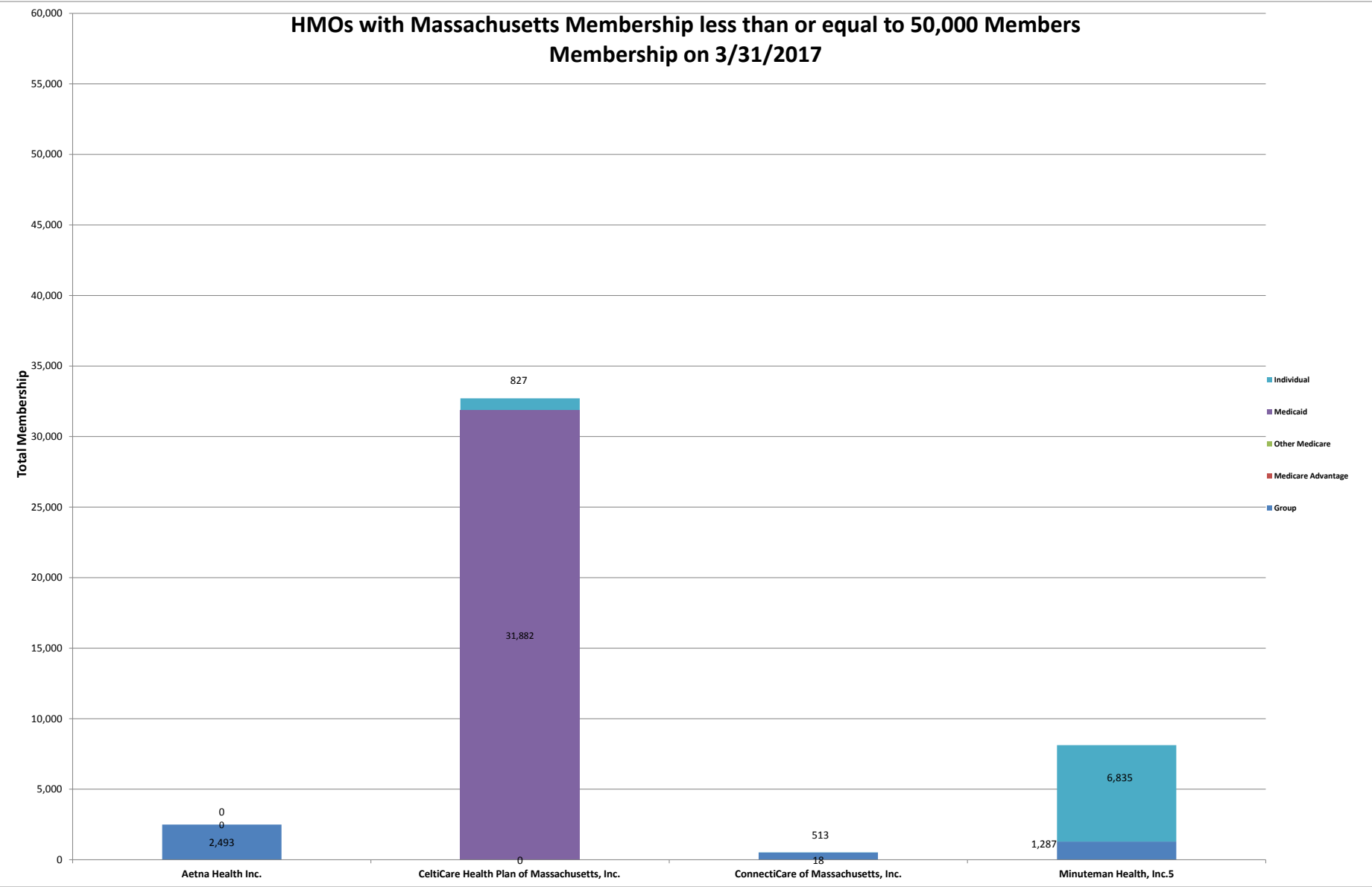


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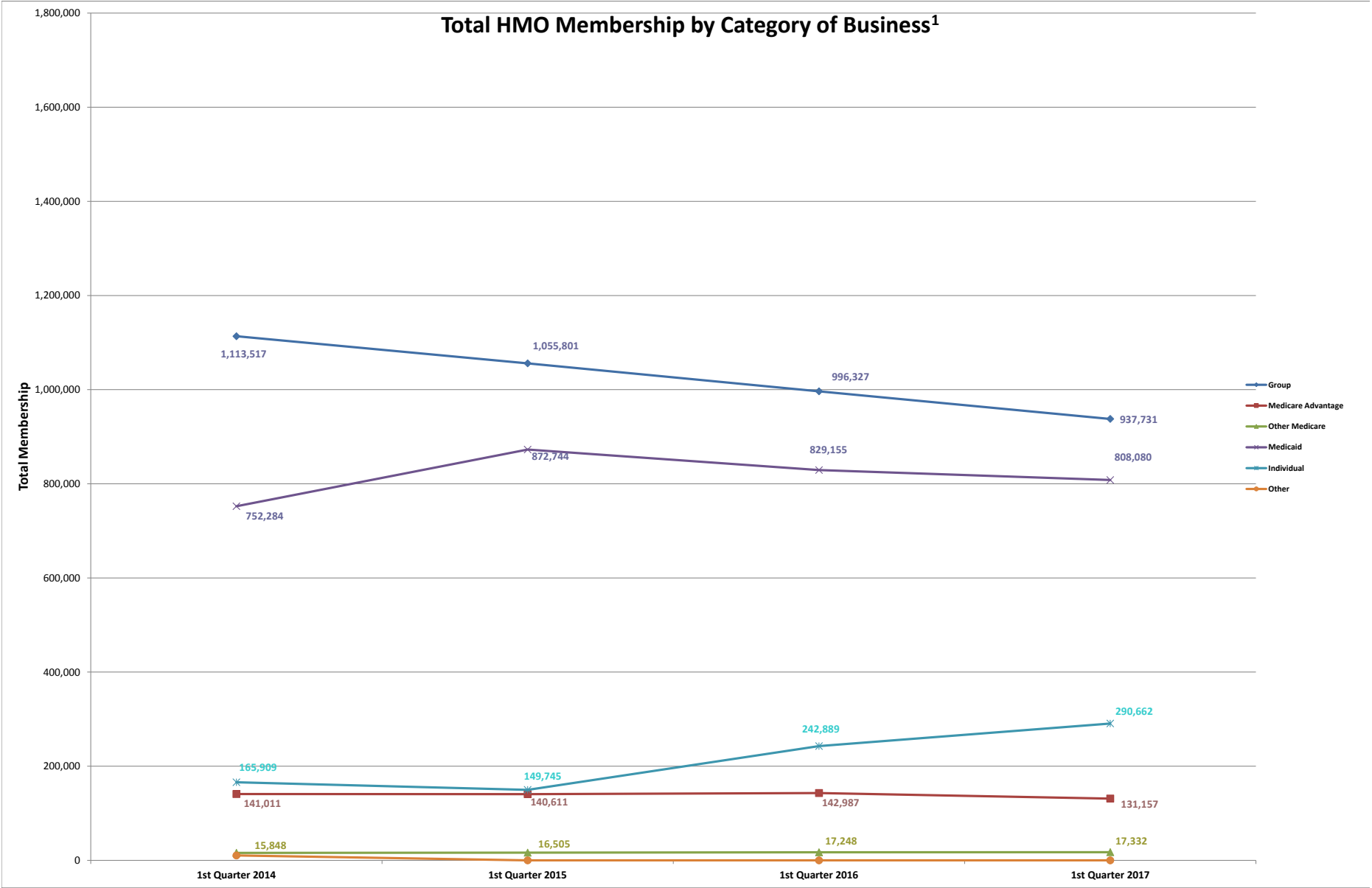
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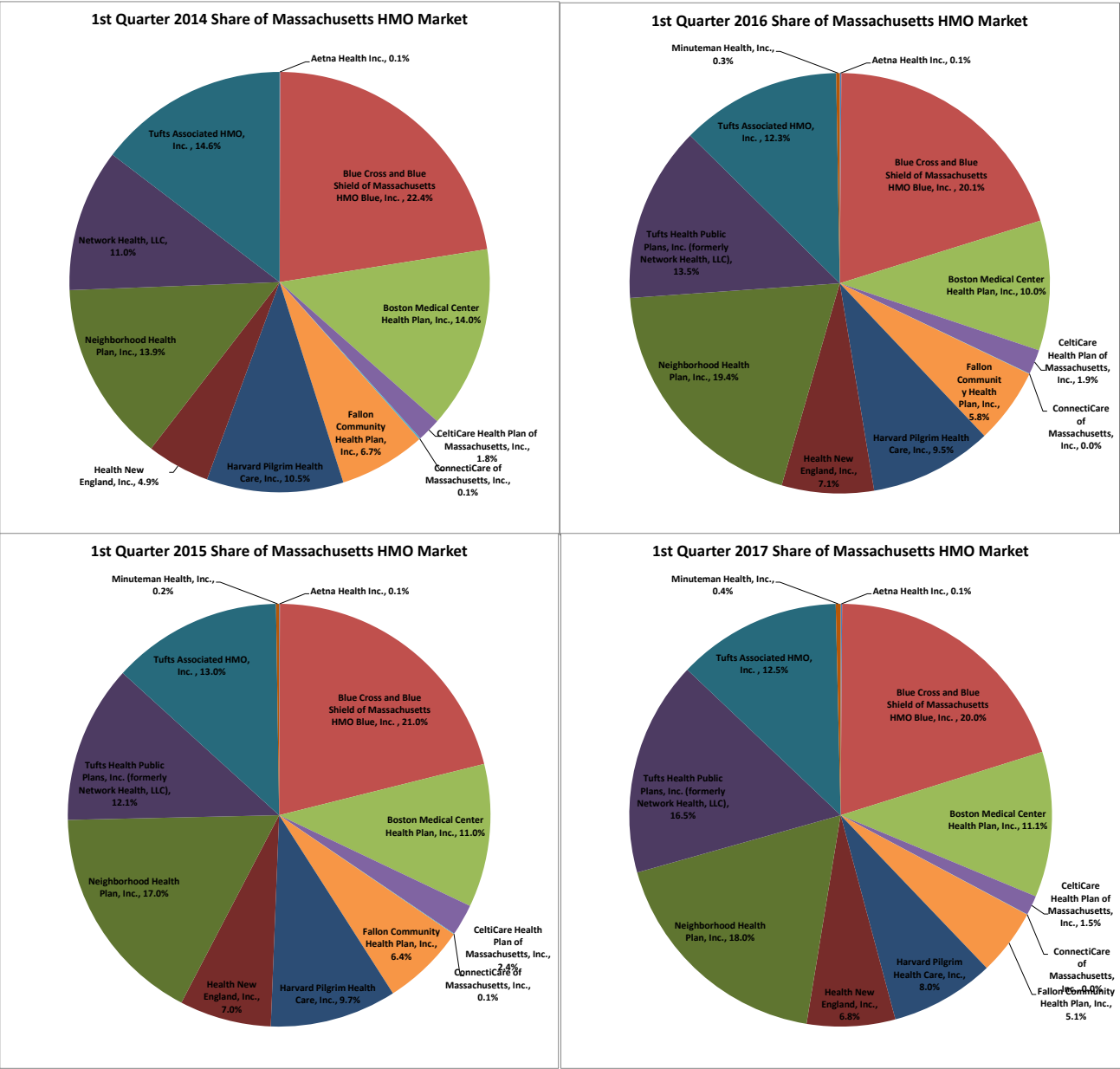
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COMPARISON OF 1ST QUARTER MEMBERSHIP TO LAST THREE 1ST QUARTERS



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¹Membership charts reflect those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.
²Membership in plans offered by Minuteman Health, Inc. began January 1, 2014.
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as of March 31, 2017¹

TOTAL MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts ²
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter ²
Aetna Health Inc. ³	4	33	53	0	782	7	33	8	885	0	177	103	167	241	2,493
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	14,022	8,925	34,449	906	50,621	4,154	19,220	9,858	109,924	952	51,774	39,427	33,562	60,215	437,909
Boston Medical Center Health Plan, Inc.	15,827	1,255	45,628	292	31,440	2,248	33,594	7,881	23,370	182	13,512	21,673	35,149	10,859	242,910
CeltiCare Health Plan of Massachusetts, Inc.	1,480	1,119	3,894	38	2,374	404	3,119	535	4,337	30	2,800	3,076	5,584	3,919	32,709
ConnectiCare of Massachusetts, Inc.	0	1	0	0	0	18	428	80	0	0	0	0	0	4	531
Fallon Community Health Plan, Inc.	563	403	3,155	0	6,579	1,413	5,381	1,334	18,265	0	3,088	3,584	847	65,967	110,579
Harvard Pilgrim Health Care, Inc.	6,413	1,814	12,555	557	18,562	1,219	3,248	2,905	47,310	229	21,664	17,131	15,410	25,182	174,199
Health New England, Inc.	10	17,529	17	2	27	15,549	88,917	22,528	51	0	11	9	39	2,903	147,592
Minuteman Health, Inc. ⁴	5	0	1,228	0	1,325	0	3	0	2,146	0	730	985	593	1,107	8,122
Neighborhood Health Plan, Inc.	13,424	2,701	29,638	4,529	80,333	523	7,744	877	85,760	3,108	39,665	28,805	75,267	21,911	394,288
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	13,008	8,509	30,104	58	37,829	1,630	18,739	4,575	83,827	40	27,860	23,563	43,448	66,301	359,491
Tufts Associated HMO, Inc. ⁵	8,597	1,595	16,169	128	33,746	889	8,919	3,134	84,133	26	34,369	23,032	18,957	40,448	274,142
Total HMO Members	73,353	43,884	176,890	6,510	263,518	28,054	189,345	53,715	460,008	4,567	195,650	161,388	229,023	299,057	2,184,962
2016 Massachusetts Population ⁶	214,276	126,903	558,324	17,246	779,018	70,382	468,467	161,816	1,589,774	11,008	697,181	513,565	784,230	819,589	6,811,779
Market Penetration Rate ⁷	34.23%	34.58%	31.68%	37.75%	33.83%	39.86%	40.42%	33.20%	28.94%	41.49%	28.06%	31.43%	29.20%	36.49%	32.08%

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts ²
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter ²
Aetna Health Inc. ³	0	0	0	0	25	0	2	3	6	0	2	4	6	8	56
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	5,007	1,103	9,683	615	18,780	1,629	5,929	2,767	56,043	969	23,775	11,844	16,743	17,157	172,044
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	1	0	0	0	4	37	15	0	0	0	0	0	0	57
Fallon Community Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Harvard Pilgrim Health Care, Inc.	701	108	764	156	2,753	98	168	216	7,536	73	3,016	1,334	2,269	1,588	20,780
Health New England, Inc.	22	359	11	0	28	281	1,149	426	64	0	13	13	12	259	2,637
Minuteman Health, Inc. ⁴	1	1	31	0	52	0	3	0	107	2	43	19	16	34	309
Neighborhood Health Plan, Inc.	20	0	28	0	62	0	0	1	72	1	38	31	57	9	319
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. ⁵	4	28	60	0	106	4	28	2	279	0	160	100	85	56	912
Total HMO Members	5,755	1,600	10,577	771	21,806	2,016	7,316	3,430	64,107	1,045	27,047	13,345	19,188	19,111	197,114
2016 Massachusetts Population ⁶	214,276	126,903	558,324	17,246	779,018	70,382	468,467	161,816	1,589,774	11,008	697,181	513,565	784,230	819,589	6,811,779
Market Penetration Rate ⁷	2.69%	1.26%	1.89%	4.47%	2.80%	2.86%	1.56%	2.12%	4.03%	9.49%	3.88%	2.60%	2.45%	2.33%	2.89%

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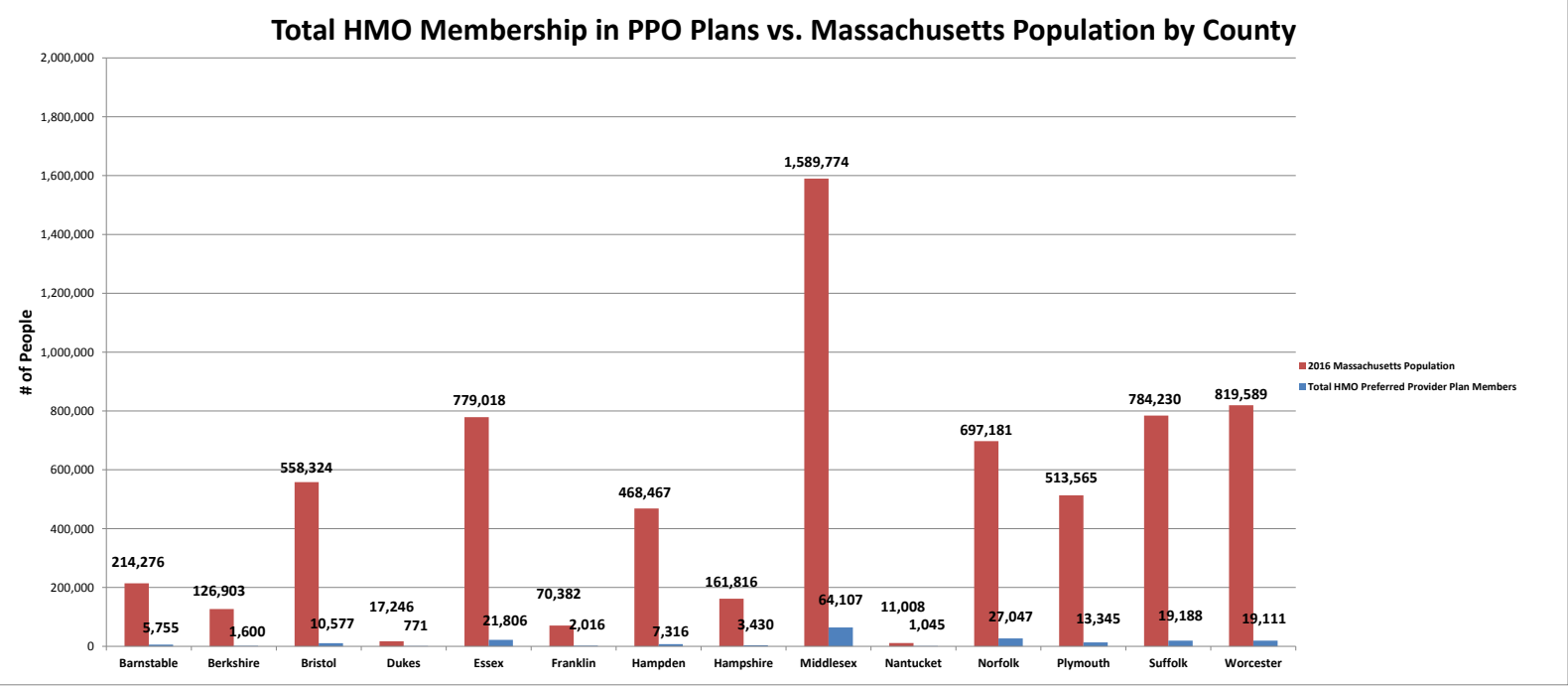
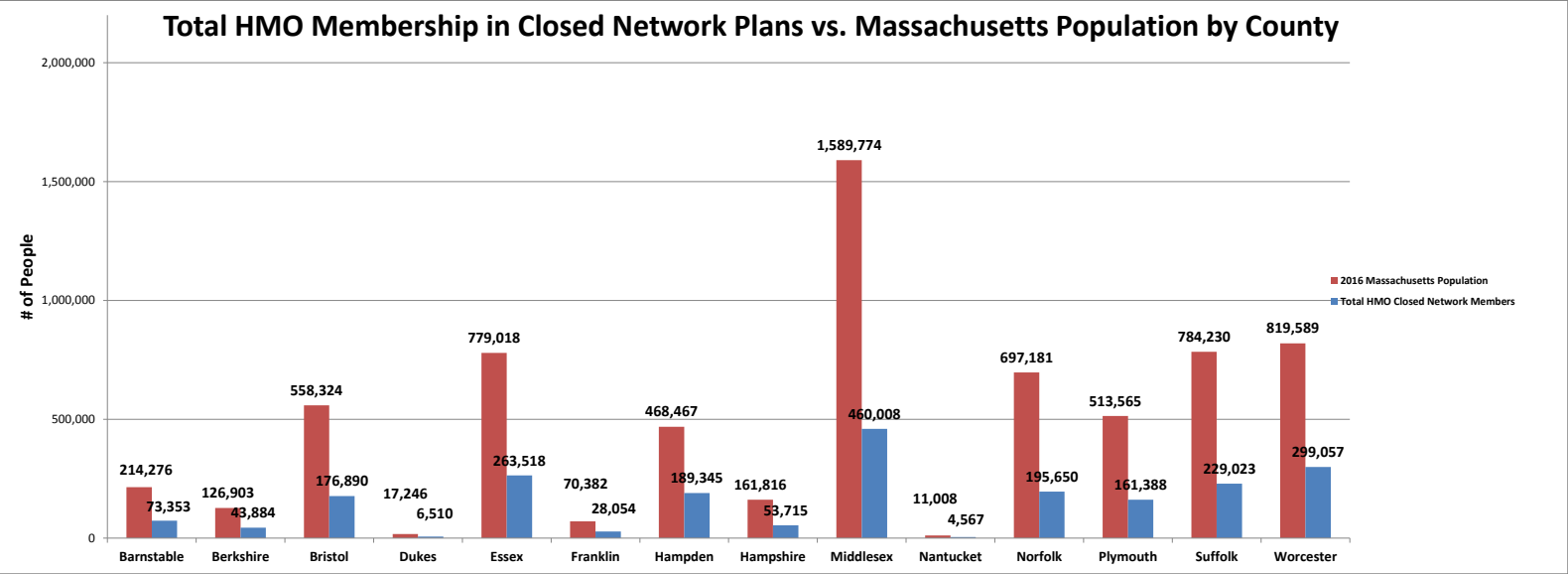
⁴ Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

⁶ 2016 Population Source: U.S. Census Bureau; Vintage 2016 Population Estimates: Population Estimates;

⁷ Total HMO members in each county divided by the 2016 population in each county.

TOTAL MEMBERSHIP BY COUNTY



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GROUP MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts ²
Group ^{3,4} Members	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter ²
Aetna Health Inc. ⁵	4	33	53	0	782	7	33	8	885	0	177	103	167	241	2,493
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	11,980	8,525	31,622	797	46,988	3,525	16,798	8,898	100,799	816	47,107	36,111	31,079	55,435	400,480
Boston Medical Center Health Plan, Inc.	8	0	18	0	18	3	10	11	48	0	32	10	31	2	191
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	1	0	0	0	18	414	76	0	0	0	0	0	4	513
Fallon Community Health Plan, Inc.	65	379	1,950	0	3,191	949	2,977	1,150	8,329	0	1,790	2,600	566	31,001	54,947
Harvard Pilgrim Health Care, Inc.	5,909	1,660	9,806	470	17,380	1,123	2,982	2,758	43,951	182	19,849	15,598	14,416	23,992	160,076
Health New England, Inc.	6	7,163	3	2	15	8,480	39,750	16,720	28	0	4	6	12	2,585	74,774
Minuteman Health, Inc. ⁶	3	0	319	0	256	0	1	0	282	0	79	182	63	102	1,287
Neighborhood Health Plan, Inc.	5,688	22	5,334	1,022	17,798	29	178	23	17,988	753	9,611	6,003	14,115	2,972	81,536
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	436	75	376	16	413	9	114	67	1,043	1	499	430	222	413	4,114
Tufts Associated HMO, Inc. ⁷	4,999	1,356	12,992	93	20,462	629	3,083	1,839	42,493	13	20,811	16,104	13,000	19,446	157,320
Total Group Members	29,098	19,214	62,473	2,400	107,303	14,772	66,340	31,550	215,846	1,765	99,959	77,147	73,671	136,193	937,731

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts ²
Group ^{3,4} Members	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter ²
Aetna Health Inc. ⁵	0	0	0	0	25	0	2	3	6	0	2	4	6	8	56
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	1,944	965	6,507	530	14,285	573	2,693	1,202	47,634	827	18,983	8,690	14,531	10,136	129,500
ConnectiCare of Massachusetts, Inc.	0	1	0	0	0	4	37	15	0	0	0	0	0	0	57
Harvard Pilgrim Health Care, Inc.	621	89	719	134	2,599	98	142	198	6,979	68	2,810	1,258	2,110	1,506	19,331
Health New England, Inc.	22	333	11	0	28	281	1,144	423	64	0	13	13	12	257	2,601
Minuteman Health, Inc. ⁶	1	1	29	0	52	0	3	0	102	2	43	19	16	34	302
Neighborhood Health Plan, Inc.	20	0	28	0	62	0	0	1	72	1	38	31	57	9	319
Tufts Associated HMO, Inc. ⁷	4	28	60	0	106	4	28	2	279	0	160	100	85	56	912
Total Group Members	2,612	1,417	7,354	664	17,157	960	4,049	1,844	55,136	898	22,049	10,115	16,817	12,006	153,078

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³ Includes all commercial group members as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1."

⁴ Carriers that do not have any "Group" business are not reflected on this report.

⁵ Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

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MEDICARE ADVANTAGE MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts²
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter ²
Medicare Advantage Members^{3,4}															
Aetna Health Inc.⁵	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	808	0	1,418	0	890	439	1,397	504	1,329	1	1,215	1,116	477	2,508	12,102
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc.	357	0	623	0	325	198	1,512	85	882	0	263	411	78	5,572	10,306
Harvard Pilgrim Health Care, Inc.	0	0	2,322	0	388	0	0	0	423	0	557	703	248	339	4,980
Health New England, Inc.	1	420	0	0	1	1,038	4,077	1,493	2	0	1	0	0	3	7,036
Tufts Associated HMO, Inc.⁶	2,590	3	2,276	4	11,203	3	5,247	966	35,101	0	11,198	5,447	4,221	18,474	96,733
Total Medicare Advantage Members	3,756	423	6,639	4	12,807	1,678	12,233	3,048	37,737	1	13,234	7,677	5,024	26,896	131,157

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts²
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter ²
Medicare Advantage Members^{3,4}															
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	2,777	0	2,927	0	3,806	1,000	3,128	1,428	6,032	0	3,826	2,836	1,602	6,687	36,049
Fallon Community Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Health New England, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Medicare Advantage Members	2,777	0	2,927	0	3,806	1,000	3,128	1,428	6,032	0	3,826	2,836	1,602	6,687	36,049

¹ Information reported by HMOs as of the end of the first quarter of 2017 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Starting with the first quarter of 2017, carriers are no longer submitting data for this report directly to the Division. Instead, the first quarter 2017 data shown in this report was produced by the Center for Health Information and Analysis using data submissions by the HMOs to the All-Payer Claims Database. As a result, comparing membership from the fourth quarter of 2016 to the first quarter of 2017 may not be appropriate, as the data is taken from separate sources.

³ Includes all members enrolled in the HMO under a Medicare Advantage contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1."

⁴ Carriers that do not have any "Medicare Advantage" business are not reflected on this report.

⁵ Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

Massachusetts Division of Insurance
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans
as of March 31, 2017¹

OTHER MEDICARE MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts ²
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter ²
Other Medicare Members ^{3,4}															
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁵	351	62	651	12	802	5	537	59	2,227	0	872	760	394	693	7,425
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Health New England, Inc.	0	75	4	0	0	44	120	65	2	0	0	0	1	4	315
Tufts Associated HMO, Inc. ⁶	388	156	344	7	1,165	167	386	222	2,872	2	886	486	732	1,779	9,592
Total Other Medicare Members	739	293	999	19	1,967	216	1,043	346	5,101	2	1,758	1,246	1,127	2,476	17,332

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts ²
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter ²
Other Medicare Members ^{3,4}															
N/A	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Other Medicare Members	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

¹ Information reported by HMOs as of the end of the first quarter of 2017 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Starting with the first quarter of 2017, carriers are no longer submitting data for this report directly to the Division. Instead, the first quarter 2017 data shown in this report was produced by the Center for Health Information and Analysis using data submissions by the HMOs to the All-Payer Claims Database. As a result, comparing membership from the fourth quarter of 2016 to the first quarter of 2017 may not be appropriate, as the data is taken from separate sources.

³ Includes all members enrolled in other Medicare plans including, for example, so-called "Medicare Wrap-Around" policies as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1."

⁴ Carriers that do not have any "Other Medicare" business are not reflected on this report.

⁵ Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. offers a group "Medicare Wrap-Around" product under the name "Managed Blue for Seniors."

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP). TAHMO offers a group "Medicare Wrap-Around" product under the name "Tufts Medicare Complement" (TMC).

Massachusetts Division of Insurance
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans
as of March 31, 2017¹
MEDICAID MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts²
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter ²
Medicaid Members^{3,4}															
Boston Medical Center Health Plan, Inc.	10,960	1,254	37,966	291	17,602	2,122	28,085	5,661	14,022	180	8,752	15,942	24,277	8,599	175,713
CeltiCare Health Plan of Massachusetts, Inc.	1,260	1,090	3,831	2	2,326	292	3,100	521	4,255	0	2,761	3,032	5,563	3,849	31,882
Fallon Community Health Plan, Inc.	132	3	425	0	2,868	229	725	34	7,782	0	742	195	144	22,683	35,962
Health New England, Inc.⁵	2	9,108	10	0	8	3,558	42,907	3,330	16	0	6	3	26	92	59,066
Neighborhood Health Plan, Inc.	5,984	2,679	22,295	1,630	54,722	494	7,161	836	56,177	1,025	24,311	19,417	56,783	15,578	269,092
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	6,301	4,003	19,809	10	26,853	1,341	12,977	2,120	49,380	7	14,296	14,406	30,522	51,258	233,283
Tufts Associated HMO, Inc.⁶	355	0	187	0	206	0	18	0	1,003	0	325	420	523	45	3,082
Total Medicaid Members	24,994	18,137	84,523	1,933	104,585	8,036	94,973	12,502	132,635	1,212	51,193	53,415	117,838	102,104	808,080

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts²
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter ²
Medicaid Members^{3,4}															
N/A	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Medicaid Members	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

¹ Information reported by HMOs as of the end of the first quarter of 2017 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Starting with the first quarter of 2017, carriers are no longer submitting data for this report directly to the Division. Instead, the first quarter 2017 data shown in this report was produced by the Center for Health Information and Analysis using data submissions by the HMOs to the All-Payer Claims Database. As a result, comparing membership from the fourth quarter of 2016 to the first quarter of 2017 may not be appropriate, as the data is taken from separate sources.

³ Includes all members enrolled in the HMO in which reimbursement is provided pursuant to Title XIX of the Federal Social Security Act as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1."

⁴ Carriers that do not have any "Medicaid" business are not reflected on this report.

⁵ Effective July 1, 2010 Health New England, Inc. began enrolling Medicaid members.

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

Massachusetts Division of Insurance
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans
as of March 31, 2017¹

INDIVIDUAL MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts²
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter ²
Individual Members^{3,4}															
Aetna Health Inc. ⁵	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	883	338	758	97	1,841	185	488	397	5,569	135	2,580	1,440	1,612	1,579	17,902
Boston Medical Center Health Plan, Inc.	4,859	1	7,644	1	13,820	123	5,499	2,209	9,300	2	4,728	5,721	10,841	2,258	67,006
CeltiCare Health Plan of Massachusetts, Inc.	220	29	63	36	48	112	19	14	82	30	39	44	21	70	827
ConnectiCare of Massachusetts, Inc.	0	0	0	0	0	0	14	4	0	0	0	0	0	0	18
Fallon Community Health Plan, Inc.	9	21	157	0	195	37	167	65	1,272	0	293	378	59	6,711	9,364
Harvard Pilgrim Health Care, Inc.	504	154	427	87	794	96	266	147	2,936	47	1,258	830	746	851	9,143
Health New England, Inc.	1	763	0	0	3	2,429	2,063	920	3	0	0	0	0	219	6,401
Minuteman Health, Inc. ⁶	2	0	909	0	1,069	0	2	0	1,864	0	651	803	530	1,005	6,835
Neighborhood Health Plan, Inc.	1,752	0	2,009	1,877	7,813	0	405	18	11,595	1,330	5,743	3,385	4,369	3,361	43,657
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	6,271	4,431	9,919	32	10,563	280	5,648	2,388	33,404	32	13,065	8,727	12,704	14,630	122,094
Tufts Associated HMO, Inc. ⁷	265	80	370	24	710	90	185	107	2,664	11	1,149	575	481	704	7,415
Total Individual Members	14,766	5,817	22,256	2,154	36,856	3,352	14,756	6,269	68,689	1,587	29,506	21,903	31,363	31,388	290,662

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts²
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter ²
Individual Members^{3,4}															
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	286	138	249	85	689	56	108	137	2,377	142	966	318	610	334	6,495
ConnectiCare of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Harvard Pilgrim Health Care, Inc.	80	19	45	22	154	0	26	18	557	5	206	76	159	82	1,449
Health New England, Inc.	0	26	0	0	0	0	5	3	0	0	0	0	0	2	36
Minuteman Health, Inc. ⁶	0	0	2	0	0	0	0	0	5	0	0	0	0	0	7
Tufts Associated HMO, Inc. ⁷	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Individual Members	366	183	296	107	843	56	139	158	2,939	147	1,172	394	769	418	7,987

¹ Information reported by HMOs as of the end of the first quarter of 2017 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Starting with the first quarter of 2017, carriers are no longer submitting data for this report directly to the Division. Instead, the first quarter 2017 data shown in this report was produced by the Center for Health Information and Analysis using data submissions by the HMOs to the All-Payer Claims Database. As a result, comparing membership from the fourth quarter of 2016 to the first quarter of 2017 may not be appropriate, as the data is taken from separate sources.

³ Includes all members who do not belong to a group and who contract directly with the HMO as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1." This includes persons enrolled in closed guaranteed issue managed care plans offered between October 1, 1997 and July 1, 2007, and persons covered under so-called closed health plans offered prior to October 1, 1997.

⁴ Carriers that do not show any "Individual" members are not reflected on this report.

⁵ Effective September 1, 2010 Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

⁶ Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

⁷ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

Massachusetts Division of Insurance
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans
as of March 31, 2017¹

OTHER MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts²
Other Members^{3,4}	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter ²
None	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Other Members	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts²
Other Members^{3,4}	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter ²
None	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Other Members	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

¹ Information reported by HMOs as of the end of the first quarter of 2017 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Starting with the first quarter of 2017, carriers are no longer submitting data for this report directly to the Division. Instead, the first quarter 2017 data shown in this report was produced by the Center for Health Information and Analysis using data submissions by the HMOs to the All-Payer Claims Database. As a result, comparing membership from the fourth quarter of 2016 to the first quarter of 2017 may not be appropriate, as the data is taken from separate sources.

² Includes all members enrolled in the HMO whose group coverage and COBRA coverage have expired and who have converted to an individual (conversion) policy as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1." This includes persons who enrolled in group conversion plans offered prior to October 1, 1997.

³ Carriers that do not have any members in closed group conversion plans are not reflected in this report.